



Calence Selects Greg Kellogg to Lead Its Network Security Solutions Practice

PHOENIX – May 23, 2006 – Calence, LLC, a leader in building, managing and optimizing customized, client-centric networks, today announced that industry veteran Greg Kellogg will head its growing network security practice as vice president of security solutions. Kellogg will be responsible for managing the company's overall security strategy, as well as developing new security solutions and service offerings, establishing strategic partnerships, managing strategic client engagements and supporting business development efforts.

Kellogg joins Calence with more than 15 years of networking industry experience, including serving as a senior security business consultant for Cisco Systems' Enterprise Channel organization. While at Cisco, Kellogg helped organizations understand regulatory compliance, policy creation and risk analysis to guide their security implementations. He was recognized for his commitment to service with Cisco's Technology Leader of the Year award.

Additionally, Kellogg has worked for Protego Networks, Inc., a provider of security monitoring and threat management appliances, developing channel partner programs to help solution providers increase their security revenue. Kellogg began his career in networking security at Wells Fargo Bank where he led efforts for installing, enhancing and managing network devices. After leaving Wells Fargo, he spent the next several years building a successful security consulting firm, specializing in the enterprise needs of several *Fortune* 1000 companies. Kellogg also served as network project manager for Insight Enterprise, Inc. Kellogg is a Certified Information Systems Security Professional (CISSP) and a Cisco Certified Network Associate (CCNA). In addition, Kellogg is a U.S. Navy veteran.

"Greg's depth of experience in networking security and proven sales track record will be invaluable assets to Calence," said Mike Fong, CEO, Calence. "His leadership, technical expertise, entrepreneurial skills and knowledge of Cisco products will help Calence expand its security practice and develop new solutions to enhance the security infrastructure of our clients. As security concerns continue to keep corporate executives up at night, Greg's experienced

team will help our customers find, implement and manage security solutions that instill confidence and reduce risk.”

Calence’s Security Solutions practice focuses on a holistic approach to the network that seeks to assess risk, educate employees and build customized solutions that reduce customers’ liability and risk. The practice’s seasoned security experts have extensive military, legal, financial and business backgrounds. They work closely with customers to develop comprehensive solutions to meet their security needs, including policy review and development, vulnerability and risk assessment, penetration testing and intrusion detection services. Calence provides network security solutions for a variety of customers, such as manufacturers, financial service institutions, insurance firms and government agencies.

About Calence, LLC

As the largest pure-play network solutions provider in the U.S., Calence, LLC (www.calence.com) helps organizations plan, build, provision and operate their network, security and unified communications infrastructures. Calence works with many of the world's most prominent organizations to leverage network technologies to reduce costs, improve operations and increase productivity. Serving the Enterprise, Commercial, Education (K-12 and Higher Ed) and the Public Sector markets, Calence’s areas of specialty include Unified Communications, Network Security, Network Strategy and Infrastructure, and Management Services/Outsourcing.

Headquartered in Tempe, Ariz., Calence operates in more than 20 markets throughout the United States. Calence is a Cisco Gold Partner and is IP Communications Specialized (VoIP), Security Specialized, Wireless Specialized and a Cisco Advanced Technology Partner for IP Contact Centers, Rich Media Communications and Optical-Metro. Its professionals have over 300 Cisco certifications and use a proprietary methodology to consistently deliver the highest levels of customer satisfaction. Calence recently received the prestigious *Cisco Global Channel Partner of the Year – US/Canada* award at Cisco’s annual Partner Summit.

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