



**Calence, LLC Ranks #3 in LAN WAN Management in
*The Black Book of Outsourcing***

PHOENIX, Arizona – November 29, 2007 - Calence, LLC, a leader in building, managing and optimizing networks announced that it is ranked #3 out of 276 qualified vendors in “2007 Top Ten Infrastructure: LAN/WAN Network Management Services” in the highly acclaimed *The Black Book of Outsourcing*.

The Black Book initiative sponsors the only annual, independent, non-biased ranking of outsourcing advisors and vendors as completely scored from outsourcing users' and clients' ballots. Sublists in twelve categories of outsourcing, of which Infrastructure is one, are based on eighteen criteria ranging from operational excellence to client satisfaction with outcomes.

“It is truly an honor to be on the Black Book list,” said Mike Fong, chief executive officer of Calence. “This provides customer validation of the impact and value of our Management Service offerings, the fastest growing part of our business as companies look for ways to manage their increasingly complex technical environments at high quality and appropriate cost.”

About Calence

As the largest pure-play network solutions provider in the U.S., Calence (www.calence.com) helps organizations plan, build, provision and operate their network, security and unified communications infrastructures. Calence works with many of the world's most prominent organizations to leverage network technologies to reduce costs, improve operations and increase productivity.

A recognized leader in network professional services and outsourcing, Calence operates in more than 20 markets nationwide and is one of Cisco Systems (www.cisco.com) top partners in the US.

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